

## **Increasing your Practices RPV (Revenue per Patient Visit)**

"A medical practice is a business and has to be run like a business with principles and discipline"

Many practices around the globe are managing their business in a whole new way. With the various restrictions on patient volume, the additional cleaning required to adhere to local and federal guidelines and working within the limits of your staff's personal needs, medical offices are finding that revenues aren't exactly out distancing expenses.

Many offices are lucky to be able to see about 70-80 percent of their typical patient volume knowing that your patient volume is going to be lower for the foreseeable future, we have gathered a variety of tools to help you in driving up revenues to meet your business' financial needs.

Although there is no guaranteed success in any program you participate in, one thing is for sure. If you don't act, nothing will change. Our goal at OHI is to support your practice through quality products, amazing service and education. Below are 9 opportunities to maximize revenue from your practice and drive up your revenue per patient visit. Additionally, we have explained each of these opportunities in a webinar that is free to our customers. Please see the link below and listen on how each of these opportunities can impact your business and drive your financial goals.

- 1. Improve your patient collection strategy
- 2. Offer After Hours Telemedicine
- 3. Use your extenders to their best abilities
- 4. Build an online presence
- 5. Build a better appointment schedule
- 6. Renegotiate your payor contracts
- 7. Reduce missed or cancelled appointments
- 8. Review and manage your payor mix
- 9. Review opportunities for value added programs

Visit us at http://ohi.net/University/recorded.html and look for our webinar on How to Increase your Practices RPV and watch and learn













